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Auriemma Consulting Group Continues Expansion with Three Executive Hires

NEW YORK, N.Y. Auriemma Consulting Group (ACG), management consultants to the payment and lending industries, continues to build its executive team with the appointment of Eric Marks as Managing Director, Alliance Development. Prior to joining ACG, Eric spent nearly 15 years at BearingPoint/KPMG Consulting, where he built and managed major client relationships across the firm with prominent card companies and lenders. Eric also designed and led the Key Account program for Navigant Consulting's Financial Services practice, and managed Capgemini's relationship with one of the world's largest banks.

Marks' hiring follows the recent addition of two other executives. Dr. Patricia Sahm joined the firm in June as Managing Director, Knowledge Management. Prior to joining ACG she was the Practice Manager—NA Retail Banking & Payments at McKinsey & Company. Sahm's experience includes TRW Credit Data (now Experian) where she led the initial implementation of automated FICO scores, and subsequent leadership in marketing and technology at Donnelley Marketing and at Acxiom.

ACG's expansion initiative began in January 2010 with the appointment of John Costa as Managing Director, Financial Strategies. Prior to joining ACG, Costa was the CEO of Promontory Asset Finance Company, capping decades of experience as an issuer, a servicer, and as an investment banker specializing in securitization and M&A. Prior to Promontory, John was the Managing Director and head of the securitization practice for the Americas at ING.

"The addition of such experienced and innovative industry leaders as John, Pat, and Eric highlights how much ACG has grown," said Marc Sacher, Executive Vice President. "ACG is investing in the talent that can further expand and develop our Financial Strategies, Knowledge Management, and Alliance Development practices. These hires are part of our continual process to bring the best resources available to these engagements."

"2010 has been a year of transformation for ACG," said Michael Auriemma, President. "The most visible change was the July move to our new offices in Manhattan's Financial District. At a time of economic turbulence in the industries we serve, we are fortunate that our clients have continued to invest in our advice and counsel in a demonstration of their confidence in us."

About Auriemma Consulting Group

Auriemma Consulting Group (ACG) is a full-service management consulting firm serving the payments and lending industries since 1984. With offices in New York and London, ACG consultants are experienced practitioners, drawn from the credit card, private label, auto finance, mortgage, and retail banking industries that we serve. For more information, contact Patricia Sahm at 212-323-7000 or patricia.sahm@acg.net.